

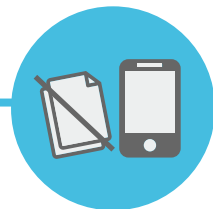
JOB WORKFLOW APP

GeoPal Solutions provides cloud and mobile app software to replace paper job sheets with mobile workflow forms and improve speed and accuracy of field data capture.

Organisations using GeoPal increase workforce productivity by at least 20%, eliminate paper, reduce admin costs by 50% and improve cash flow.

GeoPal is integrated with TomTom Telematics to combine vehicle tracking and navigation with job workflow management.

GeoPal and TomTom Telematics integrated solution offers a web-based app for supervisors and mobile and sat nav apps for workers.



MOBILE WORKFORCE MANAGEMENT

SUPERVISORS: CLOUD-BASED APP



- Create new jobs using simple forms
- Assign job by dragging and dropping to closest worker (by time)
- Dispatch or reassign jobs
- View job status
- View worker location in real time
- Create reports
- Export information to external systems
FINANCE eg Sage or Quickpay
CRM eg Salesforce, Microsoft
ERP eg SAP, Microsoft

WORKERS: SMARTPHONE APP

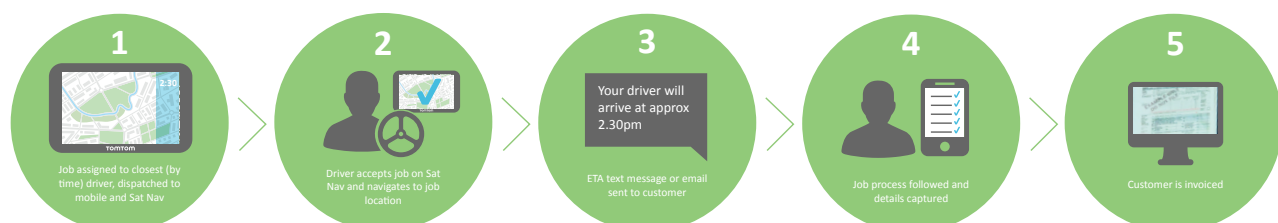


- Receive new job notification
- View job location and full service history
- Follow job process
- Capture job report details including mileage, meter readings, serial numbers, photos, electronic signature

WORKERS: SAT NAV

- Accept job and automatically send ETA message to customer
- Navigate to job location

HOW DOES IT WORK?



BENEFITS

- Increase productivity by at least 20% through improving job scheduling
- Reduce admin costs up to 50% by eliminating paperwork
- Grow revenue 17% by enabling field quotations and lead capture
- Reduce invoice disputes by 80% and improve cash flow
- Improve customer satisfaction by 60% with real-time job updates

Businesses using GeoPal's Workforce Mobility Solution for TomTom Telematics have improved processes related to electronic Proof of Delivery, vehicle inspection check as well as job dispatch.

PROOF OF DELIVERY

The most usual way to obtain proof of delivery is by capturing customer signature. The GeoPal mobile app enables this to be captured electronically. Alternatively, the driver can take a photo of the delivered items. Some other methods the GeoPal app enables are:

- GPS coordinates capture
- Pallet barcode scan
- Signed paper delivery docket scan

VEHICLE INSPECTION CHECKS

GeoPal's mobile forms are used for VOSA approved vehicle inspections. Templates are available in the GeoPal form library for different vehicle types. This completely eliminates paper inspection forms. Results are stored on the cloud indefinitely and major defects can trigger an automatic email to the garage to prepare the mechanics, guaranteeing that parts are available.

WHY GEOPAL SOLUTIONS?

- Unlimited number of mobile forms
- Multiple data formats including photos, text, sketch, barcode scan, signature, RFID, NFC
- Quick and easy to implement
- Drag and drop interface
- Library of form templates - easy to customise, no coding needed
- Real time reports time stamped and GPS coded
- Information automatically sent to cloud via Wi-Fi or data network
- Integrates with CRM, ERP and finance systems

GEOPAL CUSTOMERS

GeoPal has customers from UK, Ireland and USA across a range of sectors including facilities management, field services, transport & logistics, engineering & utilities, local authorities & BIDS and healthcare. These include:

| | | |
|--------------------------------|-----------------------------|----------------------------------|
| Axis Security | Ericsson | NHS North East Ambulance Service |
| Bourne Leisure | Heart of London | Savills – Property Management |
| Brakes | London Borough of Islington | Swiftclean |
| Clearhill Retail Entertainment | MID UK Recycling | Times Square Alliance |
| DublinTown | Morrison Utility Services | Virgin Pure |
| Dyno-Rod | | |

17%
increase in
revenue with
field quotations
and lead capture

Dyno-Rod

50%
reduction in
admin costs by
eliminating field
paperwork

DublinTown

20%
increase in
jobs completed
with better job
scheduling

Morrison Utility Services

ALSO AVAILABLE FROM GEOPAL

- Order change capture
- Proof of attendance
- Asset management
- Lone worker safety
- Proactive field service (IoT)